

Greater Memphis Tennessee

(Fayette, Lauderdale, Shelby, and Tipton Counties)



In Demand Occupations to 2026

Personal Skills and Abilities

- advanced skills required
- moderate skills required
- A artistic/creative ability required

Job Title	2016-2026 Average Annual Openings	2018 Median Salary	Personal Skills: Reading (English)	Math Skills	Service Orientation	Persuasion Skills	Science Skills	Computer Programming Skills	Repairing Skills	Artist/Creative Ability
Doctoral or professional degree										
Health Specialties Teachers, Postsecondary	190	\$90,626	●	●	●	●	●			A
Lawyers	115	\$95,577	●	○	●	●				A
Master's degree										
Healthcare Social Workers	100	\$52,595	●	○	●	●	○			A
Nurse Practitioners	80	\$104,265	●	○	●	●	●			A
Education Administrators, Elementary and Secondary School	75	\$88,940	●	●	●	●				A
Bachelor's degree										
General and Operations Managers	810	\$94,202	●	○	●	●	○			
Registered Nurses	715	\$65,890	●	○	●	●	○			
Elementary School Teachers, Except Special Education	340	\$56,559	●	○	●	●	○			A
Accountants and Auditors	340	\$64,176	●	●	●	●				
Financial Managers	280	\$102,893	●	●	●	●				
Secondary School Teachers, Except Special and Career/Technical Education	265	\$54,883	●	○	●	●	○			A
Clergy	245	\$49,596	●	○	●	●				A
Market Research Analysts & Marketing Specialists	235	\$56,843	●	●	○	●	○	○		
Human Resources Specialists	215	\$55,758	●	○	●	○				A
Sales Managers	195	\$114,440	●	●	●	●				
Medical and Health Services Managers	190	\$95,608	●	○	●	●	○			
Management Analysts	175	\$79,304	●	●	●	●				
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	160	\$67,510	●	○	●	●				A
Administrative Services Managers	135	\$84,032	●	○	●	●				
Special Education Teachers, Kindergarten and Elementary School	125	\$56,221	●	○	●	●				A
Computer Systems Analysts	120	\$69,886	●	●	○	○	○	●		
Compliance Officers	115	\$64,678	●	○	●	●				

✓ Jobs in Demand

✓ Positive Job Growth

✓ At least 75 expected annual job openings

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Bachelor's degree continued											
Training and Development Specialists	110	\$57,657	●	○	●	●				A	✓ Jobs in Demand
Wholesale and Retail Buyers, Except Farm Products	105	n/a	●	●	●	●					
Substance Abuse and Behavioral Disorder Counselors	105	n/a	●	○	●	●	○			A	
Chief Executives	105	\$146,946	●	●	●	●				A	
Construction Managers	95	\$73,761	●	●	●	●	○				
Child, Family, and School Social Workers	90	\$42,719	●	○	●	●	○			A	
Medical and Clinical Laboratory Technologists	90	n/a	●	●	●	○	●	○	○		✓ Positive Job Growth
Software Developers, Applications	90	\$80,064	●	○	○	○	○	●			
Marketing Managers	90	\$93,927	●	○	●	●				A	
Computer and Information Systems Managers	85	\$107,326	●	●	○	●		○			
Financial Analysts	85	\$65,875	●	●	○	○					
Middle School Teachers, Except Special and Career/Technical Education	80	\$54,531	●	●	●	●				A	
Network and Computer Systems Administrators	80	\$74,608	●	○	●	○	○	●	●		✓ At least 75 expected annual job openings
Personal Financial Advisors	80	\$61,449	●	●	●	●					
Industrial Engineers	80	\$75,999	●	●	○	○					
Associate's degree											
Paralegals and Legal Assistants	85	\$41,139	●		●	○					
Postsecondary non-degree award											
Heavy and Tractor-Trailer Truck Drivers	1,415	\$45,614	●	○	○	○			○		
Licensed Practical and Licensed Vocational Nurses	285	\$43,664	●	○	●	●	○				
Automotive Service Technicians and Mechanics	225	\$44,993	○	○	○	○			●		

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Postsecondary non-degree award continued										
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	155	\$42,517	●	○	○	○	○		●	
Emergency Medical Technicians and Paramedics	110	\$39,106	●	○	●	○	●			
Firefighters	85	\$52,241	●	○	●	●	○		○	
Some college, no degree										
Computer User Support Specialists	215	\$47,120	●	○	●	○	○	○	○	
High school diploma or equivalent										
First-Line Supervisors of Office and Administrative Support Workers	620	\$53,670	●	○	●	●				
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	380	\$57,010	●	○	●	●				
Food Service Managers	325	\$42,844	●	○	●	●				
Electricians	250	\$48,688	●	●	○	○	○		●	
Plumbers, Pipefitters, and Steamfitters	210	\$54,112	●	○	●	○			●	
First-Line Supervisors of Production and Operating Workers	195	\$53,941	●	○	○	●			○	
Production, Planning, and Expediting Clerks	190	\$44,796	●	○	○	○				
Police and Sheriff's Patrol Officers	185	\$53,280	●	○	●	●				
Property, Real Estate, and Community Association Managers	180	\$47,512	●	○	●	●				
Claims Adjusters, Examiners, and Investigators	175	\$71,704	●	●	●	○				
Bus and Truck Mechanics and Diesel Engine Specialists	170	\$44,037	○	○	○	○			●	
First-Line Supervisors, Mechanics, Installers, Repairers	160	\$71,307	●	●	●	●			●	
Machinists	160	\$45,936	●	○	○	○			○	
Insurance Sales Agents	155	\$51,793	●	●	●	●				

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High school diploma or equivalent continued										
First-Line Supervisors of Non-Retail Sales Workers	145	\$77,583	●	●	●	●				
Industrial Machinery Mechanics	110	\$54,872	○	○	○	○	○	○	●	
Dispatchers, Except Police, Fire, and Ambulance	110	\$43,748	●	○	●	○				
Executive Secretaries and Executive Administrative Assistants	100	\$52,618	●	○	●	○				
Welders, Cutters, Solderers, and Brazers	90	\$49,660	●	○	○	○			○	
Transportation, Storage, and Distribution Managers	85	\$85,143	●	●	●	●				

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For more information, please contact:
Workforce Insights, Research and Reporting Engine Division
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